IPE's Seminar Calendar 2023
JULY – DECEMBER 2023

Every Step Begins With Knowledge

Themes Covered:

- **Compliance & AML**
- **Credit Risk / Dept Collection**
- **Auditing & Financing**
- **Business Ethics**
- **Sustainability & ESG**
- **Blockchain & Cryptocurrency**
- **Cyber Security**
- **Mediation**
- **Leadership / Soft Skills**

IPE's Semester B Seminar Calendar 2023

Seminar	Location	Date	Time	CPDs	Instructor	Hrda subsidised
SEPTEMBER 2023						
AML EXAMS PREPARATIONS (ICPAC) - ΠΡΟΕΤΟΙΜΑΣΙΑ ΓΙΑ ΤΙΣ ΕΞΕΤΑΣΕΙΣ ΠΙΣΤΟΠΟΙΗΣΗΣ ΛΕΙΤΟΥΡΓΟΥ ΣΥΜΜΟΡΦΩΣΗΣ	Online	Day 1: 12/09/2023 15:00 - 18:30 Day 2: 13/09/2023 15:00 - 18:40 Day 3: 14/09/2023 15:00- 19:00	Day 1: 12/09/2023 15:00 - 18:30 Day 2: 13/09/2023 15:00 - 18:40 Day 3: 14/09/2023 15:00- 19:00	10.5	Theodoros Stavrou	NO
INTRODUCTION TO ANTI - MONEY LAUNDERING (AML) & COUNTER TERRORISM FINANCING (CTF	Online	20/09/2023	09:00 - 16:00	6	Nearchos Ioannou	YES
AML & CYBER SECURITY POLICY IN PRACTICE	Online	21, 26 & 28/09/2023	09:00-16:00	18	Olesya Chrysanthou	YES
ΑΠΟΤΕΛΕΣΜΑΤΙΚΕΣ ΔΙΑΠΡΑΓΜΑΤΕΥΣΕΙΣ ΠΩΛΗΣΕΩΝ	Online	26/09/2023	09:00-17:00	7	Dimosthenis Papaconstantinou	NO
ADVANCED ANTI - MONEY LAUNDERING (AML) & COUNTER TERRORISM FINANCING (CTF)	Online	27 & 28/09/2023	15:00 - 18:30	6	Theodoros Stavrou	YES
OCTOBER 2023						
ΣΥΓΧΡΟΝΗ ΕΞΥΠΗΡΕΤΗΣΗ ΠΕΛΑΤΩΝ	Online	03/10/2023	09:00 - 17:00	7	Dinos Ioannides	YES
DUE DILIGENCE SKILLS USING ONLINE SOURCES AML	Online	04/10/2023	09:00 - 17:00	7	Nearchos Ioannou	YES
CHAT GPT IN ACTIONS: USAGE & APPLICATIONS FOR PROFESSIONALS	Online	11/10/2023	13:30-17:00	3	Dr. Harris Papadopoulos & Lysimachos Maltoudoglou	NO

Seminar	Location	Date	Time	CPDs	Instructor	Hrda subsidised
WELL BEING - LOYALTY & PRODUCTIVITY	Online	12& 13/10/2023	09:00 - 13:00	8	Maria Vasiliou	NO
CREDIT RISK MANAGEMENT & DEBT COLLECTION	Classroom	17 & 18/10/2023	17/10 09:00-15:30 & 18/10 09:00-15:15	11.5	Nicos Ioannou	YES
RISK IN FINANCIAL SERVICES	Online	19/10/2023	09:00-17:00	7	Theodoros Stavrou	YES
SANCTIONS & EMBARGOES - AN IN DEPTH UNDERSTANDING FOR THE FINANCIAL SECTOR	Online	24 & 25/10/2023	15:00 - 18:45	7	Theodoros Stavrou	YES
CYBERCRIME PREVENTION WORKSHOP	Online	25/10/2023	9:00-15:45	6	Phoebus Christodoulides	YES
START UP - ΝΕΟΦΥΗΣ ΕΠΙΧΕΙΡΗΣΗ	Online	31/10, 01/11 & 02/11	12:00 - 18:00	16	Maria Vasiliou	NO
NOVEMBER 2023						
WORKPLACE CONFLICT MANAGEMENT	Online	02/11/2023	09:00 - 15:30	6	Eleni Charalambidou	YES
ESG - INTRODUCTION	Online	07/11/2023	09:00 - 12:15	3	TBA	NO
ΕΠΙΤΕΥΞΗ ΑΝΘΕΚΤΙΚΟΤΗΤΑΣ ΜΕΣΩ ΕΠΙΧΕΙΡΗΣΙΑΚΗΣ ΑΡΙΣΤΕΙΑΣ (OPERATIONAL EXCELLENCE)	Online	08/11/2023	09:00 - 17:00	7	Dinos Ioannides	YES
MASTERING GDPR COMPLIANCE : UNLOCKING DATA PROTECTION SUCCESS	Online	14/11/2023	09:00 - 17:00	7	Stylianos Christoforou	NO

Seminar	Location	Date	Time	CPDs	Instructor	Hrda subsidised
ΕΠΙΔΕΞΙΕΣ ΔΙΑΠΡΑΓΜΑΤΕΥΣΕΙΣ ΓΙΑ ΔΙΚΗΓΟΡΟΥΣ	Online	15/11/2023	09:00 - 17:00	7	Nikos Tamasios	NO
ADVANCED ANTI - MONEY LAUNDERING (AML) & COUNTER TERRORISM FINANCING (CTF)	Online	22 & 23/11/2023	15:00 - 18:30	6	Theodoros Stavrou	YES
AML & BLOCKCHAIN: A DEVELOPING RELATIONSHIP	Online	28 & 29/11/2023	09:00-12:45	7	Christiana Aristidou	YES
DECEMBER 2023						
CREDIT RISK MANAGEMENT & DEBT COLLECTION	Classroom	05 & 06/12/2023	05/12 09:00-15:30 & 06/12 09:00-15:15	11.5	Nicos Ioannou	YES
DUE DILIGENCE SKILLS USING ONLINE SOURCES AML	Online	06/12/2023	09:00 - 17:00	7	Nearchos Ioannou	YES
ΔΙΟΙΚΗΣΗ ΑΝΘΡΩΠΙΝΟΥ ΔΥΝΑΜΙΚΟΥ ΚΑΙ ΕΡΓΑΤΙΚΗ ΝΟΜΟΘΕΣΙΑ	Online	07/12/2023	08:30 - 15:30	6	Maria Vasiliou	NO
CARD FRAUD MANAGEMENT / ΔΙΑΧΕΙΡΗΣΗ ΑΠΑΤΗΣ ΤΡΑΠΕΖΙΚΩΝ ΚΑΡΤΩΝ	Online	14/12/2023	09:00 - 13:00	4	Phoebus Christodoulides	YES
SANCTIONS & EMBARGOES - AN IN DEPTH UNDERSTANDING FOR THE FINANCIAL SECTOR	Online	18 & 19/12/2023	15:00 - 18:45	7	Theodoros Stavrou	YES

*Early Bird discounts apply per month.
*Corporate Packages available.
**Participations from the same company are entitled to further discounts.

Important Notice

The "ERMIS" Digital Portal is an electronic system, through which all procedures related to Plans and Systems of the HUMAN RESOURCES DEVELOPMENT AUTHORITY (HRDA) will now be processed.
All Businesses and Organizations that wish to participate in training programs sponsored by the HRDA must immediately proceed with the following actions:

Actions concerning Businesses/Organizations participating in training programs with their employees:
• Registration of an employer in the HRDA - ERMIS register as a legal person or as a natural person or as a joint venture
• Obtaining the HRDA registration number and access code to the "ERMIS" system
• Submit a request to obtain the "Employer" role

Actions concerning Employees of Businesses/Organizations:
• Registration of candidates for participation in the HRDA register as natural persons
• Obtaining the HRDA registration number and access code to the "ERMIS" system
• Connecting candidates for participation with their employer, using an authorization code provided by the employer. The authorization code is valid for twenty-four (24) hours and is unique to each candidate who will be connected with the employer.

Additional Services Offered

In-House Seminars

Customized training should be at the core of every business. IPE offers In -house seminars, tailormade to your specific needs and training requirements. Our team of qualified experts are equipped with theory and practice, enhancing seminars that match your business objectives. These types of seminars can be held in small to large groups with content, duration, and level to be adjusted accordingly. Additionally, many of these seminars can be sponsored/subsidized by the Human Recourse Development Authority (HRDA), with IPE supporting you all the way through the application procedure (preparation, support etc). The preexisting (announced) IPE seminars are offered as in-house as well with additional topics to be added, where requested.

Our in-house training procedure includes:
• Meeting with client to assess needs
• Identifying the appropriate trainer/topics
• Preparatory meetings (when, where how long, presentations, etc.)
• Assisting on HRDA procedures
• Day of event support
• Questionnaire/certification